

SOUTHWEST WAKE NEWS

southwestwakenews.com

Why Advertise Online?

Last year, 154 million individuals bought something online - that's 67% of the online population.* Shoppers also use the internet to aid them with their buying decisions. 89% of buyers do research online before making their purchase offline in their local area.**



**Average monthly site traffic:
8,400 page views**

85% of Greater Triangle adults have Internet Access.
Of these,
- 80% shopped online in the past 12 months
- 74% made a purchase online in the past 12 months

Source: Scarborough Research, Durham, Johnston, Orange and Wake Counties, October 2009 - September 2010



Why SouthwestWakeNews.com?

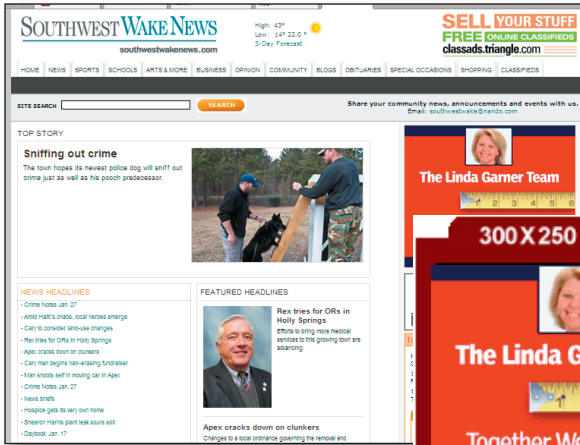
Research shows that more consumers trust advertising on local newspaper Web sites than any other local media Web sites or portals. Even more significant, more consumers take action on ads on local newspaper Web sites than any other site. What can be more local than reaching consumers in your own backyard? Community news, information and advertising from local businesses are why thousands of readers turn to SouthwestWakeNews.com each month and why your advertising plan should include this powerful medium to help grow your business.

Source: Online Publishers Association, 2008

*Forrester Research, 2010

** Comscore

Home Page Exclusive



Secure an exclusive Rectangle or Ruler ad fixed on the home page of SouthwestWakeNews.com for seven days. With premium placement on our homepage, these ads are designed to create top-of-mind awareness for the advertiser, support branding campaigns and drive readers to an advertiser's website.

Limit 1 advertiser per week

- Banner creation included
- Banner clicks thru to advertiser website.

Rectangle - 300x250	\$100 per week
Ruler - 300x100	\$60 per week

CPM Campaigns

728x90

300x250

300x100



For more flexibility, purchase a 728x90 leaderboard or 300x250 rectangle or 300x100 ruler ad on SouthwestWakeNews.com

Ad Size	Location on Site	CPM
Leaderboard - 728x90	Top of inside pages	\$11.00
Rectangle - 300x250	Every page*	\$12.00
Ruler - 300x100	Every page	\$9.00

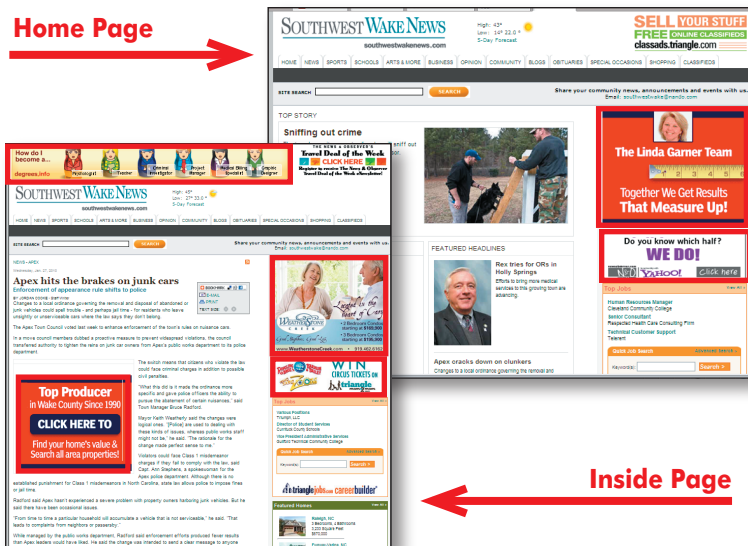
- Banner creation included.
- Banner clicks thru to advertiser website.

*Rectangle ads will only run on the home page if an exclusive position is not sold that week.

Sample Advertising Campaigns

Budget: \$175/Month

Home Page



Have a limited budget? There are plenty of options for an effective online campaign. Here's what \$175 will buy:

Option 1:

- Exclusive home page rectangle ad for one week
- 8,300 run-of-site ruler impressions throughout the month

Option 2:

- Exclusive home page ruler ad for one week
- 9,600 run-of-site rectangle impressions throughout the month

Option 3:

- 15,900 run-of-site leaderboard impressions throughout the month